

☐ BSAD 4900 Capstone and MKTG 4610 Marketing Research

☐ MKTG 4950 Marketing Internship or Any Course

Keystone Experience

Degree: BSBA Credits Required: 120

College: Science, Technology & Business

Major: Marketing
Major Code: MKTG

MKTG Minor:

Concentration: No Concentration **Minor Code:**

General Education	Program Requirements
lits)	Required Business Core Courses: (30 Credits)

Foundations: (12 Credits)	Required Business Core Courses: (30 Credits)
Written Communication (3 Credits)	☐ ACC 2000 Financial Accounting
☐ ENGL 1200 College Composition	☐ ACC 3000 Managerial Accounting
Oral Communication (3 Credits)	☐ BLAW 2000 Legal and Ethical Environment of Business
☐ COMJ 1010 Public Speaking Quantitative Reasoning (3 Credits)	☐ QBA 2000 QBA 2 Statistical Analysis
☐ MATH 1010 Quantitative Reasoning	
Technological Literacy (3 Credits)	☐ QBA 3000 QBA 3 Analytics and Applications
☐ BSIN 2000 Management Information Systems	☐ FINA 3000 Financial Management
	☐ MGMT 3000 Principles of Management
<u>Discoveries:</u> (Credits 27)	☐ MKTG 3000 Principles of Marketing
Art/Humanities (9 Credits)	☐ BSAD 3200 Business Ethics
☐ ENGL 2280 Writing for Business <i>recommended</i>	☐ BSAD 4900 Capstone
	Required Major Courses: (24 Credits)
	☐ MKTG 3200 Principles of Selling
Social Sciences (9 Credits)	☐ MKTG 3210 Sales Management
\square PSYC 1000 Introduction to Psychology	☐ MKTG 3410 Marketing for Non Profits
\square ECON 2100 Principles of Microeconomics	☐ MKTG 3510 Advertising Management
☐ ECON 2200 Principles of Macroeconomics	☐ MKTG 4010 Marketing Management
Natural Sciences & Technology (9 Credits)	☐ MKTG 4210 Consumer Behavior
☐ MATH 1220 College Algebra	☐ MKTG 4610 Marketing Research
☐ QBA 1000 QBA 1: Optimization	☐ MKTG Free Marketing Elective (Please see your advisor for options)
	Required Minor Courses: (12 Credits)
Wellness & Personal Health: (3 Credits)	Note: A Minor is required. If the minor is in a business discipline, 9 credits double count with Business Core requirements. Marketing students may NOT choose a general business minor or marketing minor.
	 □ Required Minor/Certificate Course
	☐ Required Minor/Certificate Course
Competencies:	☐ Required Minor/Certificate Course
Quantitative Applications	·
☐ QBA 2000 QBA 2: Statistical AnalysisApplied Methodologies	☐ Required Minor/Certificate Course
☐ QBA 3000 QBA 3: Analytics and Applications	Free Electives: (12 Credits)
Intercultural Fluency	
Ethical Reasoning	
☐ BSAD 3200 Business Ethics	
Information Literacy	<u> </u>
	Program Notes:
Writing Intensive	Students can minor in any of the following business minors or certificate. Minors outside

Students can minor in any of the following business minors or certificate. Minors outside these are also eligible. Dual majors do not need a required minor. Please see your advisor to discuss your options and make an informed choice that suits your professional and academic goals. Accounting, Art Administration, Economics, Digital Marketing, Event Planning & Management, Finance, Global Business, Human Resource Management, Human Resource Management (Certificate), Innovation and Entrepreneurship (Certificate), Management, Management Information Systems, Parks & Recreation Management, Personal Financial Planning, Supply Chain Management, Tourism & Hospitality Management, Sustainable Business.

Suggested Four Year Course Sequence

Year 1

Fall Semester

ACC 2000 Financial Accounting
BLAW 2000 Legal Ethical Env Business
ENGL 1100 Intro to College Composition/ENGL 1200 College Composition
MATH 1010 Quantitative Reasoning
PSYC 1000 Introduction to Psychology

Spring Semester

MATH 1220 College Algebra COMJ 1010 Public Speaking BSIN 2000 Management Information Systems Gen Ed elective Art/Humanities Gen Ed elective Art/Humanities

Year 3

Fall Semester

FINA 3000 Financial Management BSAD 3200 Business Ethics Major/Minor Major/Minor Elective/Gen Ed

Spring Semester

QBA 3000 QBA 3: Analytics & Application Major/Minor Major/Minor Major/Minor Elective/Gen Ed

Year 2

Fall Semester

ACC 3000 Managerial Accounting ECON 2100 Principles of Microeconomics ENGL 2280 Writing for Business QBA 1000 QBA 1: Optimization Elective/Gen Ed/Major

Spring Semester

ECON 2200 Principles of Macroeconomics MGMT 3000 Principles of Management MKTG 3000 Principles of Marketing QBA 2000 QBA 2: Statistical Analysis Elective/Gen Ed/Major

Year 4

Fall Semester

Major/Minor Major/Minor Major/Minor Major/Minor Major/Minor/Elective

Spring Semester

BSAD 4900 Business Capstone Major/Minor Major/Minor Major/Minor Major/Minor/Elective

