

Degree: Bachelor of Science in Business Administration

College: Science, Technology, & Business

Major: Marketing
Major Code: MKTG

Concentration: N/A

Minor: N/A

Minor Code: N/A

Credits Required: 120

General Education

Foundations: (12 Credits)			
Oral Communication (3 Credits)			
☐ COMJ 1010 Public Speaking			
Quantitative Reasoning (3 Credits)			
 ☐ MATH 1010 Quantitative Reasoning Technological Literacy (3 Credits) 			
☐ BSIN 2000 Management Information Systems			
Written Communication (3 Credits)			
☐ ENGL 1200 College Composition			
<u>Discoveries:</u> (Credits 27) At least two (2) disciplines must be represented within each of the three (3) categories.			
Art/Humanities (9 Credits) ☐ ENGL 2280 Writing for Business recommended			
Natural Sciences & Technology (9 Credits)			
☐ MATH 1220 College Algebra			
☐ QBA 1000 QBA 1: Optimization			
Social Sciences (9 Credits)			
☐ PSYC 1000 Introduction to Psychology			
☐ ECON 2100 Principles of Microeconomics			
☐ ECON 2200 Principles of Macroeconomics			
Elective/Wellness & Personal Health: (3 Credits)			
Competencies:			
Applied Methodologies			
☐ QBA 3000 QBA 3: Analytics and Applications Ethical Reasoning			
☐ BSAD 3200 Business Ethics			
Information Literacy			
Intercultural Fluency			
Keystone Experience			
☐ MKTG 4950 Marketing Internship or Any Course			
Quantitative Applications			
☐ QBA 2000 QBA 2: Statistical AnalysisWriting Intensive Two (2) courses are required			
☐ BSAD 4900 Capstone☐ MKTG 4610 Marketing Research			

Program Requirements

Required Major Courses: (30 Credits)			
	ACC 2000 Financial Accounting		
	ACC 3000 Managerial Accounting		
	BLAW 2000 Legal and Ethical Environment of Busi	ness	
	QBA 2000 QBA 2 Statistical Analysis		
	QBA 3000 QBA 3 Analytics and Applications		
	FINA 3000 Financial Management		
	MGMT 3000 Principles of Management		
	MKTG 3000 Principles of Marketing		
	BSAD 3200 Business Ethics		
	BSAD 4900 Capstone		
Requ	uired Major Courses: (24 Credits)		
	MKTG 3200 Principles of Selling		
	MKTG 3210 Sales Management		
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	MKTG 4210 Consumer Behavior		
	MKTG 4610 Marketing Research		
	MKTG Free Marketing Elective (Please see your advisor for option	ns)	
Required Minor Courses: (12 Credits) Note: A Minor is required. If the minor is in a business discipline, 9 credits double count with Business Core requirements. Marketing students may NOT choose a general business minor or marketing minor.			
Free Electives: (12 Credits)			

Program Notes:

Students can minor in any of the following business minors or certificate. Minors outside these are also eligible. Dual majors do not need a required minor. Please see your advisor to discuss your options and make an informed choice that suits your professional and academic goals. Accounting, Art Administration, Economics, Digital Marketing, Event Planning & Management, Finance, Global Business, Human Resource Management, Human Resources Management (Certificate), Innovation and Entrepreneurship (Certificate), Management, Management Information Systems, Parks & Recreation Management, Personal Financial Planning, Supply Chain Management, Tourism & Hospitality Management, Sustainable Business.

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Suggested Four Year Course Sequence

Year 1

Fall Semester

ACC 2000 Financial Accounting
BLAW 2000 Legal Ethical Env Business
ENGL 1100 Intro to College Composition/ENGL 1200 College Composition
MATH 1010 Quantitative Reasoning
PSYC 1000 Introduction to Psychology

Spring Semester

MATH 1220 College Algebra COMJ 1010 Public Speaking BSIN 2000 Management Information Systems Gen Ed elective Art/Humanities Gen Ed elective Art/Humanities

Year 3

Fall Semester

FINA 3000 Financial Management BSAD 3200 Business Ethics Major/Minor Major/Minor Elective/Gen Ed

Spring Semester

QBA 3000 QBA 3: Analytics & Application Major/Minor Major/Minor Major/Minor Elective/Gen Ed

Year 2

Fall Semester

ACC 3000 Managerial Accounting ECON 2100 Principles of Microeconomics ENGL 2280 Writing for Business QBA 1000 QBA 1: Optimization Elective/Gen Ed/Major

Spring Semester

ECON 2200 Principles of Macroeconomics MGMT 3000 Principles of Management MKTG 3000 Principles of Marketing QBA 2000 QBA 2: Statistical Analysis Elective/Gen Ed/Major

Year 4

Fall Semester

Major/Minor Major/Minor Major/Minor Major/Minor Major/Minor/Elective

Spring Semester

BSAD 4900 Business Capstone Major/Minor Major/Minor Major/Minor Major/Minor/Elective



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