

**Degree:** Bachelor of Science in Business Administration

College: Science, Technology, & Business

Major: Marketing
Major Code: MKTG

Concentration: N/A

Minor: N/A

Minor Code: N/A

Credits Required: 120

## **General Education**

| Foundations: (12 Credits)   |  |  |  |
|---|--|--|--|
| Oral Communication (3 Credits)  |  |  |  |
| ☐ COMJ 1010 Public Speaking   |  |  |  |
| Quantitative Reasoning (3 Credits)  |  |  |  |
| <ul> <li>☐ MATH 1010 Quantitative Reasoning</li> <li>Technological Literacy (3 Credits)</li> </ul>                          |  |  |  |
| ☐ BSIN 2000 Management Information Systems  |  |  |  |
| Written Communication (3 Credits)   |  |  |  |
| ☐ ENGL 1200 College Composition   |  |  |  |
| <u>Discoveries:</u> (Credits 27)  At least two (2) disciplines must be represented within each of the three (3) categories. |  |  |  |
| Art/Humanities (9 Credits)  ☐ ENGL 2280 Writing for Business recommended  |  |  |  |
|   |  |  |  |
|   |  |  |  |
| Natural Sciences & Technology (9 Credits)   |  |  |  |
| ☐ MATH 1220 College Algebra   |  |  |  |
| ☐ QBA 1000 QBA 1: Optimization  |  |  |  |
|   |  |  |  |
| Social Sciences (9 Credits)   |  |  |  |
| ☐ PSYC 1000 Introduction to Psychology  |  |  |  |
| ☐ ECON 2100 Principles of Microeconomics  |  |  |  |
| ☐ ECON 2200 Principles of Macroeconomics  |  |  |  |
| Elective/Wellness & Personal Health: (3 Credits)  |  |  |  |
|   |  |  |  |
| Competencies:   |  |  |  |
| Applied Methodologies   |  |  |  |
| ☐ QBA 3000 QBA 3: Analytics and Applications <b>Ethical Reasoning</b>   |  |  |  |
| ☐ BSAD 3200 Business Ethics   |  |  |  |
| Information Literacy  |  |  |  |
|   |  |  |  |
| Intercultural Fluency   |  |  |  |
|   |  |  |  |
| Keystone Experience   |  |  |  |
| ☐ MKTG 4950 Marketing Internship or Any Course  |  |  |  |
| Quantitative Applications   |  |  |  |
| <ul><li>☐ QBA 2000 QBA 2: Statistical Analysis</li><li>Writing Intensive Two (2) courses are required</li></ul>             |  |  |  |
| <ul><li>☐ BSAD 4900 Capstone</li><li>☐ MKTG 4610 Marketing Research</li></ul>   |  |  |  |

# **Program Requirements**

| Required Major Courses: (30 Credits)  |  |      |  |
|---|--|------|--|
|   | ACC 2000 Financial Accounting                                    |      |  |
|   | ACC 3000 Managerial Accounting                                   |      |  |
|   | BLAW 2000 Legal and Ethical Environment of Busi                  | ness |  |
|   | QBA 2000 QBA 2 Statistical Analysis                              |      |  |
|   | QBA 3000 QBA 3 Analytics and Applications                        |      |  |
|   | FINA 3000 Financial Management                                   |      |  |
|   | MGMT 3000 Principles of Management                               |      |  |
|   | MKTG 3000 Principles of Marketing                                |      |  |
|   | BSAD 3200 Business Ethics  |      |  |
|   | BSAD 4900 Capstone   |      |  |
| Requ  | uired Major Courses: (24 Credits)                                |      |  |
|   | MKTG 3200 Principles of Selling                                  |      |  |
|   | MKTG 3210 Sales Management                                       |      |  |
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|   | MKTG 4210 Consumer Behavior                                      |      |  |
|   | MKTG 4610 Marketing Research                                     |      |  |
|   | MKTG Free Marketing Elective (Please see your advisor for option | ns)  |  |
| Required Minor Courses: (12 Credits)  Note: A Minor is required. If the minor is in a business discipline, 9 credits double count with Business Core requirements. Marketing students may NOT choose a general business minor or marketing minor. |  |      |  |
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| Free Electives: (12 Credits)  |  |      |  |
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#### **Program Notes:**

Students can minor in any of the following business minors or certificate. Minors outside these are also eligible. Dual majors do not need a required minor. Please see your advisor to discuss your options and make an informed choice that suits your professional and academic goals. Accounting, Art Administration, Economics, Digital Marketing, Event Planning & Management, Finance, Global Business, Human Resource Management, Human Resources Management (Certificate), Innovation and Entrepreneurship (Certificate), Management, Management Information Systems, Parks & Recreation Management, Personal Financial Planning, Supply Chain Management, Tourism & Hospitality Management, Sustainable Business.

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## **Suggested Four Year Course Sequence**

## Year 1

#### **Fall Semester**

ACC 2000 Financial Accounting
BLAW 2000 Legal Ethical Env Business
ENGL 1100 Intro to College Composition/ENGL 1200 College Composition
MATH 1010 Quantitative Reasoning
PSYC 1000 Introduction to Psychology

#### **Spring Semester**

MATH 1220 College Algebra COMJ 1010 Public Speaking BSIN 2000 Management Information Systems Gen Ed elective Art/Humanities Gen Ed elective Art/Humanities

## Year 3

#### **Fall Semester**

FINA 3000 Financial Management BSAD 3200 Business Ethics Major/Minor Major/Minor Elective/Gen Ed

## **Spring Semester**

QBA 3000 QBA 3: Analytics & Application Major/Minor Major/Minor Major/Minor Elective/Gen Ed

## Year 2

#### **Fall Semester**

ACC 3000 Managerial Accounting ECON 2100 Principles of Microeconomics ENGL 2280 Writing for Business QBA 1000 QBA 1: Optimization Elective/Gen Ed/Major

#### **Spring Semester**

ECON 2200 Principles of Macroeconomics MGMT 3000 Principles of Management MKTG 3000 Principles of Marketing QBA 2000 QBA 2: Statistical Analysis Elective/Gen Ed/Major

## Year 4

## **Fall Semester**

Major/Minor Major/Minor Major/Minor Major/Minor Major/Minor/Elective

## **Spring Semester**

BSAD 4900 Business Capstone Major/Minor Major/Minor Major/Minor Major/Minor/Elective



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